



Together we can raise
healthcare to new levels –
that's worth working for!

Are you ready to **go further?**

Join our team as **Category Manager for Marketing Requirements and Qualifications (f/m/d)**

Full Time

📍 Heidenheim an der Brenz, Deutschland

📄 With Professional-Experience 6/18/19

At **HARTMANN** you get to make a difference. Our healthcare products and solutions make an impact in millions of people's lives around the world on a daily basis – in hospitals, in clinics, and at home. We believe that health can empower people to make a positive difference in the world, and this is something worth going further for.

Your area of responsibility:

- The main objective for the Category Manager for Marketing is to manage the strategic procurement process by developing effective supply programs that decrease total cost of ownership
- You are responsible for developing sourcing strategies, leading the competitive bid and supplier selection process, negotiating with suppliers, and managing supplier relationships, including contract development and administration
- Implement category actions and changes based on market dynamics
- Identify opportunities to lower costs through negotiation strategies and product alternatives and respond to internal customer needs
- Prepares and present reports to senior management as necessary as related to projects, pricing, achievement of business objectives
- Interacts and negotiates collectively with internal stakeholders and suppliers as necessary
- Participation and act as a facilitator on a cross-functional team
- Run successful suppliers qualification process

What we look for:

- University degree in Business Economics, Procurement or comparable
- Minimum 2 years' experience in category management and procurement
- Experience in sales, marketing is a plus
- good communication and presentation skills both written and verbal in German and English
- Winning hearts and challenging status quo attitude
- Solid analytical skills
- Strong organizational and problem solving skills
- Skilled in Microsoft Office and database management programs
- SAP knowledge preferred

Position may be filled at a lower level (Procurement Specialist) depending on experience of selected candidate.

Your contact

Ms Frauke Winkler

PAUL HARTMANN AG, Human Resources Management

P.O. Box 1420, 89504 Heidenheim, Germany

www.hartmann.info

If you wish to join our company, we will appreciate to receive your informative application with cover letter, curriculum vitae and copies of certificates.

[Apply online](#)



**200
YEARS**