



Going further
for health

Category Manager (f/m/d)

FULL TIME

📍 Heidenheim an der Brenz, Deutschland

📄 With Professional-Experience

📅 4/16/19

The HARTMANN GROUP is one of the leading European providers of medical and hygiene products with core expertise being in wound treatment, incontinence care and infection prevention. Its range also includes products for compression therapy and First Aid in addition to care products and cosmetics. Furthermore, HARTMANN offers innovative system solutions for professional target groups in the medical and healthcare sector. The Company, which has its headquarters in Heidenheim/Germany and which has Europe as its focal market, is organised with its own country companies close to the market across the world. In 2017, the 10,764 employees of the HARTMANN GROUP generated sales of EUR 2.06 billion.

Your area of responsibility:

- Category Management for Direct Procurement
- Risk Prevention incl. Project sourcing / Incontinence (OP Clothing and Draping products, Gloves or Hotmelt, Elastics, PE-Films, Laminates, Examination Gloves, Surgical Gloves Superabsorber, trading stock, Nonwoven)
- Define global category strategy incl. internal stakeholder and supplier strategy
- Supply market research and supplier selection
- Strategic Sourcing incl. development and implementation of cost-reduction measures
- Design to cost measures (as part of new product development and launches)
- Negotiate terms and conditions with suppliers
- Settle contracts with suppliers globally
- Continuously improve global categories and lead global category team
- Escalation and risk management in regard to suppliers and raw material
- Supplier qualification and management (incl. audits)

What we look for:

- Bachelor or Master degree (MBA)
- 5+ years of professional experience in procurement or related sectors with according responsibility
- Professional experience in procurement on operational as well as strategic level
- Good practice in professional business relationship with suppliers / service providers
- Excellent commercial and outstanding negotiation skills, ability to work independently, excellent communication, good judgement and persuasive power
- Intercultural and international competence
- Teamplayer with high seniority
- Stakeholder- and Relationship Management
- Assertiveness and decision-making ability
- English fluent, German at least intermediate

Your contact

Mr. Frauke Winkler

PAUL HARTMANN AG, Human Resources Management

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If you wish to join our company, we will appreciate to receive your informative application with cover letter, curriculum vitae and copies of certificates.

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