



Going further  
for health

## Category Manager (f/m)

FULL TIME

📍 Heidenheim an der Brenz, Deutschland

🏢 With Professional-Experience

📅 3/15/18

The HARTMANN GROUP is one of the leading European providers of medical and hygiene products with core expertise being in wound treatment, incontinence care and infection prevention. Its range also includes products for compression therapy and First Aid in addition to care products and cosmetics. Furthermore, HARTMANN offers innovative system solutions for professional target groups in the medical and healthcare sector. The Company, which has its headquarters in Heidenheim/Germany and which has Europe as its focal market, is organised with its own country companies close to the market across the world. In 2017, the 10,764 employees of the HARTMANN GROUP generated sales of EUR 2.06 billion.

### Your area of responsibility:

- Category Management Logistics, related services plus related side categories such as transportation medias
- Define global category strategy incl. internal stakeholder and supplier strategy
- Supply market research and supplier selection
- Strategic Sourcing incl. development and implementation of cost-reduction measures
- Design to cost measures (as part of new product development and launches)
- Negotiate cost, terms and conditions with suppliers
- Settle contracts with suppliers globally
- Continuously improve global categories and lead global category team
- Escalation and risk management in regards to suppliers
- Supplier qualification and management (incl. audit support)

### What we look for:

- Bachelor or Master degree (MBA)
- 3+ years of professional experience in Logistics procurement plus related sectors with according responsibility
- 3+ years experience in machine and machine equipment procurement
- Experience in supply chain is an advantage
- Professional experience in procurement on operational as well as strategic level
- Good practice in professional business relationship with suppliers / service providers
- Excellent commercial and negotiation skills, ability to work independently, excellent communication, good judgement and persuasive power
- Intercultural competence
- Teamplayer
- Stakeholder- and Relationship Management
- Assertiveness and decision-making ability
- English fluent, German at least intermediate

### Your contact

Ms Friederike Stracke

PAUL HARTMANN AG, Human Resources Management

P.O. Box 1420, 89504 Heidenheim, Germany

[www.hartmann.info](http://www.hartmann.info)

If you wish to join our company, we will appreciate to receive your informative application with cover letter, curriculum vitae and copies of certificates.

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