

# Category Manager (f/m)

FULL TIME

♦ Heidenheim an der Brenz, Deutschland
■ With Professional-Experience

**3**/29/18

The HARTMANN GROUP is one of the leading European providers of medical and hygiene products with core expertise being in wound treatment, incontinence care and infection prevention. Its range also includes products for compression therapy and First Aid in addition to care products and cosmetics. Furthermore, HARTMANN offers innovative system solutions for professional target groups in the medical and healthcare sector. The Company, which has its headquarters in Heidenheim/Germany and which has Europe as its focal market, is organised with its own country companies close to the market across the world. In 2017, the 10,764 employees of the HARTMANN GROUP generated sales of EUR 2.06 billion.

#### **Indirect Procurement for Business Services**

### Your area of responsibility:

- Category Management for Business Services including Professional Services, Management Consultancy Services, Translation Services, Audit and Legal Services, Human Resources Services Temporary Labour, and Interim Management, Training & Development and Travel Management Services.
- Close cooperation with internal stake holder
- Define global category strategy with supplier strategy in close cooperation with internal stakeholder.
- Supply market research and supplier selection
- Conception, planning and conduction of strategic sourcing activities incl. development and implementation of cost-reduction measures
- Negotiate cost, terms and conditions with suppliers
- Settle contracts with suppliers nationally and globally
- Continuously improve global categories and lead global category team for Professional Services
- Escalation and risk management in regards to suppliers
- Supplier qualification and management (incl. audit support)
- Supply market research and supplier selection
- Strategic Sourcing incl. development and implementation of cost-reduction measures

## What we look for:

- Bachelor or equivalent
- 3+ years of professional experience in indirect procurement, preferable in the procurement categories Professional Services and Human Resources Services
- Professional experience in procurement on operational as well as strategic level
- Good practice in professional business relationship with suppliers / service providers
- Excellent commercial and negotiation skills, ability to work independently, and in a global matrix with excellent communication skills, good judgement and persuasiveness.
- Intercultural competence
- Team Player
- Stakeholder- and Relationship Management
- · Assertiveness and decision-making ability
- English fluent, German good

# Your contact

Ms Friederike Stracke

PAUL HARTMANN AG, Human Resources Management

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If you wish to join our company, we will appreciate to receive your informative application with cover letter, curriculum vitae and copies of certificates.







